

Promotional Consideration By:

John Kinney / Kinney Writers Group
Terri Moore / Graphic Ventures
Mitch Romm / Dr. Backup
Philip L. Marcus, Esq. / The Negotiation Pro
Harvest Printing & Graphics

Baltimore Washington Corridor Chamber

312 Marshall Avenue, Suite 104
Laurel, MD 20707

Phone: 301-725-4000 or 410-792-9714

www.bwcc.org

To join the BWCC or learn
more about the benefits of membership, contact
Membership Director: Nancy LaJoice
Email: nancy.lajoice@bwcc.org

Membership 101

Join us for this free introduction to the BWCC. Our
Membership 101 is a good learning and networking
opportunity presented by the membership director. The
program is held on the second Thursday of the month
from 9:00 – 10:30 a.m. at the BWCC headquarters.

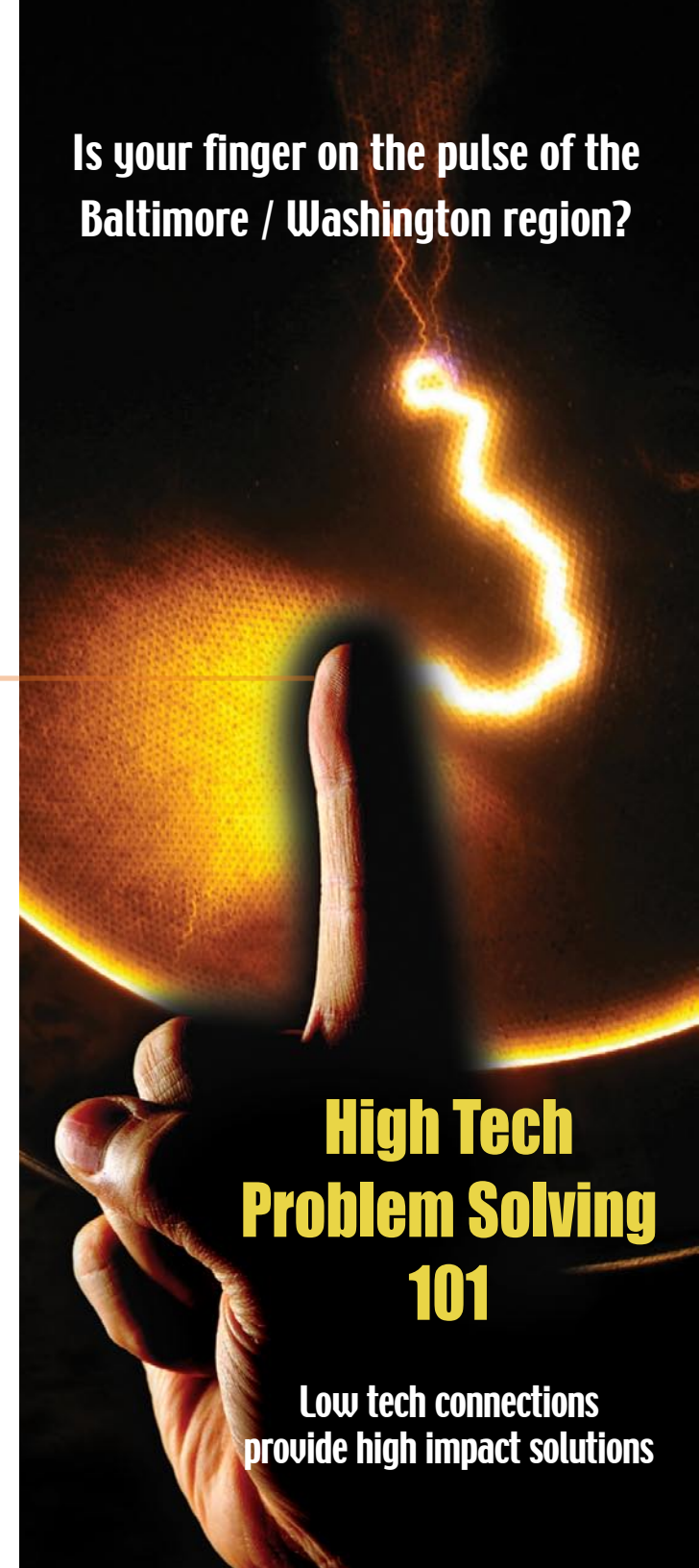
Connect Through Committee Involvement

Business Expo Planning | Business Tools Group
Foundation Gala | Golf Tournament Planning
Government Contracting Council | Green Alliance
Marketing and Membership | Public Affairs Group
Regional Workforce Group | Women In Business

www.bwcc.org/committees

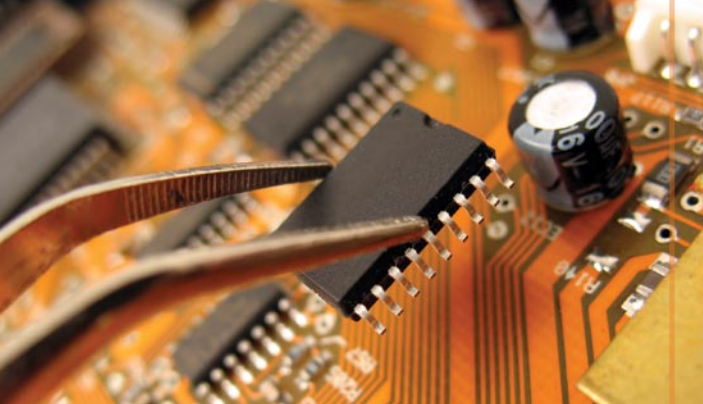


**Is your finger on the pulse of the
Baltimore / Washington region?**



**High Tech
Problem Solving
101**

**Low tech connections
provide high impact solutions**



With over 500 member companies in Maryland's four hottest business counties, the Baltimore Washington Corridor Chamber (BWCC) is a valuable tool for your technology-based business. Use us to get connected and stay that way.

Think About It

How can your company make the connections it needs with prime contractors, subcontractors, vendors and professionals?

Do legislative actions cause your company problems?

How can your company increase its credibility and influence among businesses, consumers, and government?

How can your company go green or save money?

Networking and relationship building in the BWCC helps companies like yours with these issues and more!

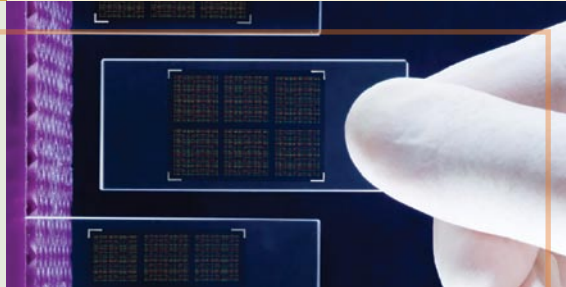
"As a member of various chambers of commerce, I can say with confidence that the BWCC stands apart as a clear leader. This is a vibrant Chamber with staff and member organizations that actively work together to help each other succeed. The investment made in our relationship with BWCC has paid dividends many times over. I encourage any business with interests or activities in the Baltimore/Washington area to join BWCC today."

Steve Kolbe, President, AnalySYS

Membership Opportunities

Expand your company's reach

The BWCC is the only regional Maryland chamber. It focuses on the intensive business area between Baltimore, MD and Washington, D.C., including Anne Arundel, Howard, Montgomery and Prince George's Counties.



Save money

The BWCC Energy Cooperatives, both Commercial and Residential, allow member companies and their employees to save on energy bills.

Make the right connections

Our networking events are where you can find companies with the products, services, personnel, and contacts you need to thrive. By engaging the business community, your company will be more likely to meet the prime contractors, subcontractors, vendors, and professionals it needs to prosper.

In our committees, members come together to discuss their particular area of concern, whether it is going green, solving personnel issues, public policy, government contracting, marketing resources or other areas of interest.

Take advantage of the ability to engage

The Business Community Government Agencies and Consumers

BWCC invites your company to partner with other members on business and legislative issues. Your company can benefit from the strong relationships that are possible here. Good effort brings great results, and the BWCC is a place where your energy will be well spent.

Connection Opportunities

Attend a Membership 101 event to meet new and prospective members and learn new marketing ideas.

Discuss proposed laws with other members in a committee or at an event.

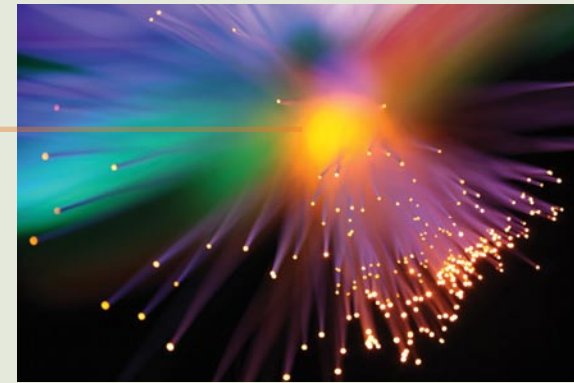
Market yourself as a known expert by being a featured speaker at a BWCC event.

Play golf at our annual tournament.

Attend networking events such as the Business & Technology Expo and the Government Procurement Fair.

Get referrals from members.

Find resources and contacts at www.bwcc.org.



Gain valuable connections and save money

Take advantage of all that this chamber has to offer. Get connected—and stay connected by joining the BWCC today. Call us at 301-725-4000 or 410-792-9714 or visit us on the web at www.bwcc.org to activate your membership.

Influence the Future

Have legislative proposals threatened your company or could legislative action help you?

Having an organization watching government with your business needs in mind lets you be more pro-active. The BWCC has a strong regional voice regarding proposed legislation that affects the business community. The BWCC can make many voices heard as one on important issues.